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Transcript Genius™

Complex Litigation:
How Transcript Genius Streamlines Expert-Heavy Cases

CUSTOMER STORY

Attorney Ashlynn Hutton describes how Steno's AI transcript analysis tool gives large firms the competitive edge in complex, multi-expert cases.

"This is better than what I think a summer associate or a first year associate could spit out on their first try. This is truly high-level analysis."

—Ashlynn Hutton | Parker Poe

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01.
The Expert
Witness Challenge

Atlanta-based Ashlynn Hutton is a litigation attorney at Parker Poe specializing in eminent domain. Like many attorneys handling expert-heavy cases, she faces the time-intensive challenge of thoroughly analyzing multiple expert depositions. Her cases often become "a battle of the experts" with opposing sides each presenting their own appraisers, engineers and technical specialists.

"A lot of my practice is depositions and analyzing depositions and dealing with all of that, coming up with cross examination and direct examination outlines for trial," Hutton said. She analyzes deposition transcripts daily, and because she frequently encounters the same small pool of experts across multiple cases, thorough analysis is particularly crucial for effective cross-examination.

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02.
Head to Head:
Why Other Legal AI Falls Short

While Parker Poe has been progressive about AI adoption, using various legal AI tools to analyze documents, when Hutton first encountered Transcript Genius, her team's reaction was skeptical: "Well, how is this any different than what we use already?"

To answer that question, Hutton conducted systematic head-to-head comparisons using the same deposition transcript with both Transcript Genius and another AI deposition analysis tool.

"Something that I find very unique to Steno is that it is the only AI platform that I know of that cites deposition transcripts by line, page and line, which is huge in terms of time saving," Hutton said.

She noted that with other AI tools, even after receiving analysis, she still had to pull up the PDF transcript, use keyboard commands to search for referenced text and manually add proper citations, which added 1-2 additional hours per deposition.

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The Quality Gap

The difference became immediately apparent across multiple tasks:

📁 **Summaries:** While the other tool she tested provided basic factual summaries, what Transcript Genius delivered was "so much cleaner and easier to read. It gives me his qualifications, his conclusion right up front, then the methodology. These are actually the details I need to know."

📝 **Cross-Examination Outlines:** While the other tool focused on irrelevant details without strategic purpose, Transcript Genius organized questions based on clear objectives with specific citations for impeachment. "You've got the objective, and then you've got questions that lead to that objective," she said. "And if he says something that's different, great, I know it's footnote 11, Page 92 lines 17 through 18."

Transcript Genius even provided strategic recommendations Hutton hadn't requested, including exhibit recommendations and tactical trial advice. "How did you even think to do that? I didn't ask it to do that, but it did it," she said.

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03.

From Days to Hours:
Quantified Results

To understand the full impact of Transcript Genius, it helps to examine exactly how much time the traditional approach consumed.

The Old Manual Process

Before AI tools, Hutton's transcript analysis process was labor-intensive:

- One or two full days set aside for thorough review
- Three to four hours per transcript for manual indexing
- Creating tables tracking contradictions and key testimony
- Manual citation work throughout

With 4-5 experts typical in complex litigation matters, this meant 2-3 full days per case for transcript analysis alone.

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The Transcipt Genius Revolution

Hutton's side-by-side comparison of Transcript Genius and the other AI tool took just half an hour to complete. Scaling this to her typical caseload:

BEFORE	vs	TRANSCRIPTION GENIUS
2.5 **days** for 4-5 expert depositions		2.5 **hours** for 4-5 expert depositions

This represents a 90% time reduction while improving output quality. "I think it's a huge time saver, and I think everyone should be using it," Hutton said.

The Strategic Advantage

The efficiency gains translate to significant practice advantages:

- **Strategic Focus and Creative Problem Solving:**

  With more reliable and detailed work product, legal teams can shift their attention from document review and spend more time on strategic thinking, creative case approaches and innovative legal solutions.

- **Leaner, More Efficient Operations:**

  Teams can maintain thoroughness while operating with greater efficiency, potentially reducing the number of associates needed for manual document review and other lower-lower margin work without compromising quality.

- **Enhanced Case Understanding:**

  Transcript Genius can help attorneys identify patterns and connections across expert testimony that might be missed in manual review, leading to more innovative legal strategies and stronger case positioning.

"It's truly mind boggling to me how advanced it is."

—Ashlynn Hutton | Parker Poe

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04.
Built by Lawyers, *For Lawyers*

What sets Transcript Genius apart is how its capabilities align with legal practice needs. The tool provides

- Precise citations for courtroom use
- Strategic organization by legal objectives
- Trial-ready work product

While there are numerous media reports about the impact of AI tools generating false information (known as "hallucinating"), Transcript Genius pulls directly from source documents with hyperlinked citations for immediate verification.

"I feel like it's been designed by a lawyer because it gives me what I actually need to know," Hutton said. "If I were going to trial, this is better than what I think a summer associate or a first year associate could spit out on their first try."

Client Impact

"This cuts [preparation time] in less than half, and makes it much more accessible for them to go after what they're entitled to," Hutton explained, referring to how the dramatically reduced preparation time translates directly to lower client costs. In expert-heavy litigation, efficient, effective transcript analysis significantly levels the playing field. For complex litigation firms facing well-funded, well-prepared opponents, this technology can provide a game-changing strategic advantage.

"I could easily foresee AI technology like this costing thousands of dollars. So the fact that it's just built in as part of Steno's court reporting services is… honestly, y'all are crazy."

—Ashlynn Hutton | Parker Poe

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